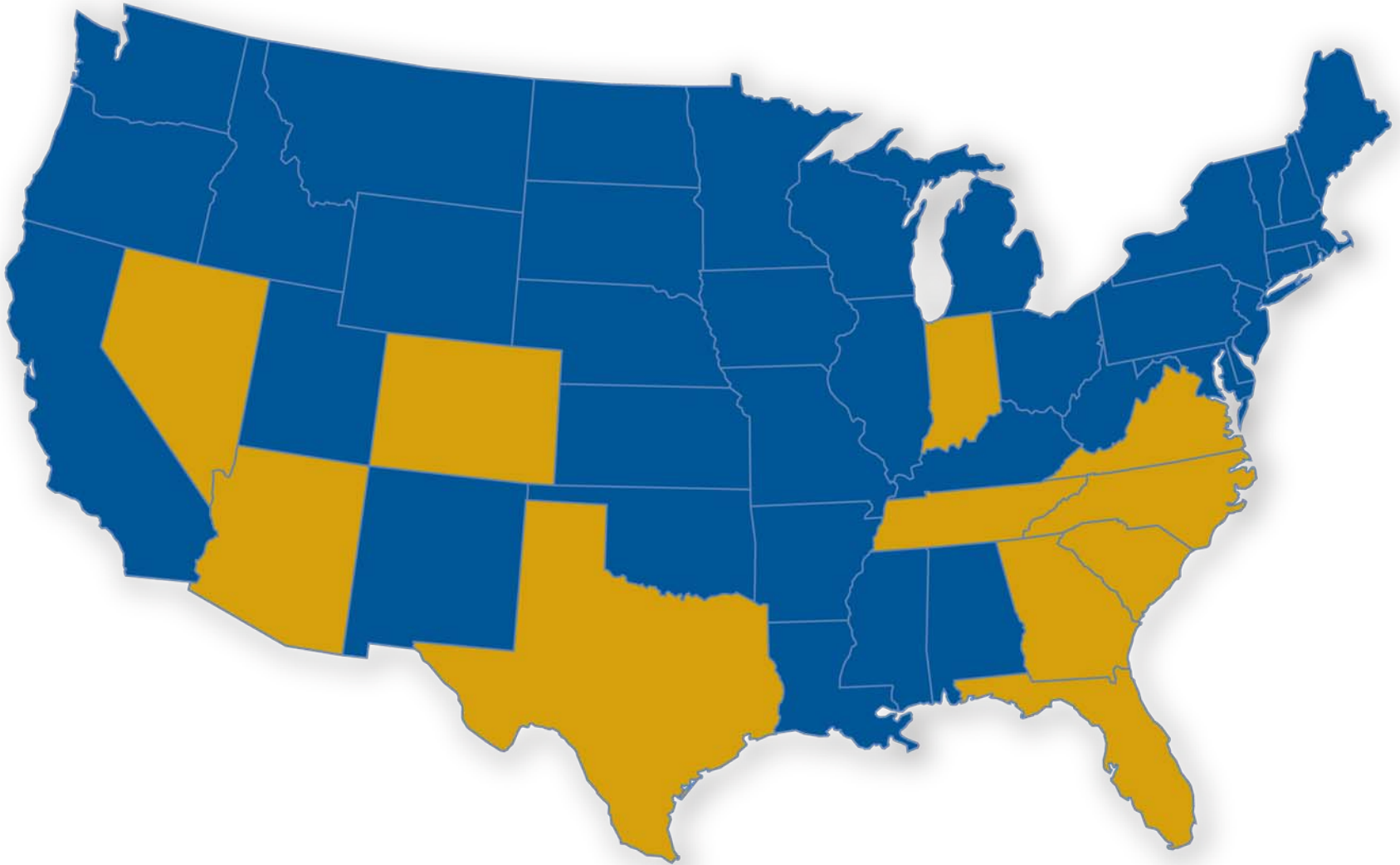


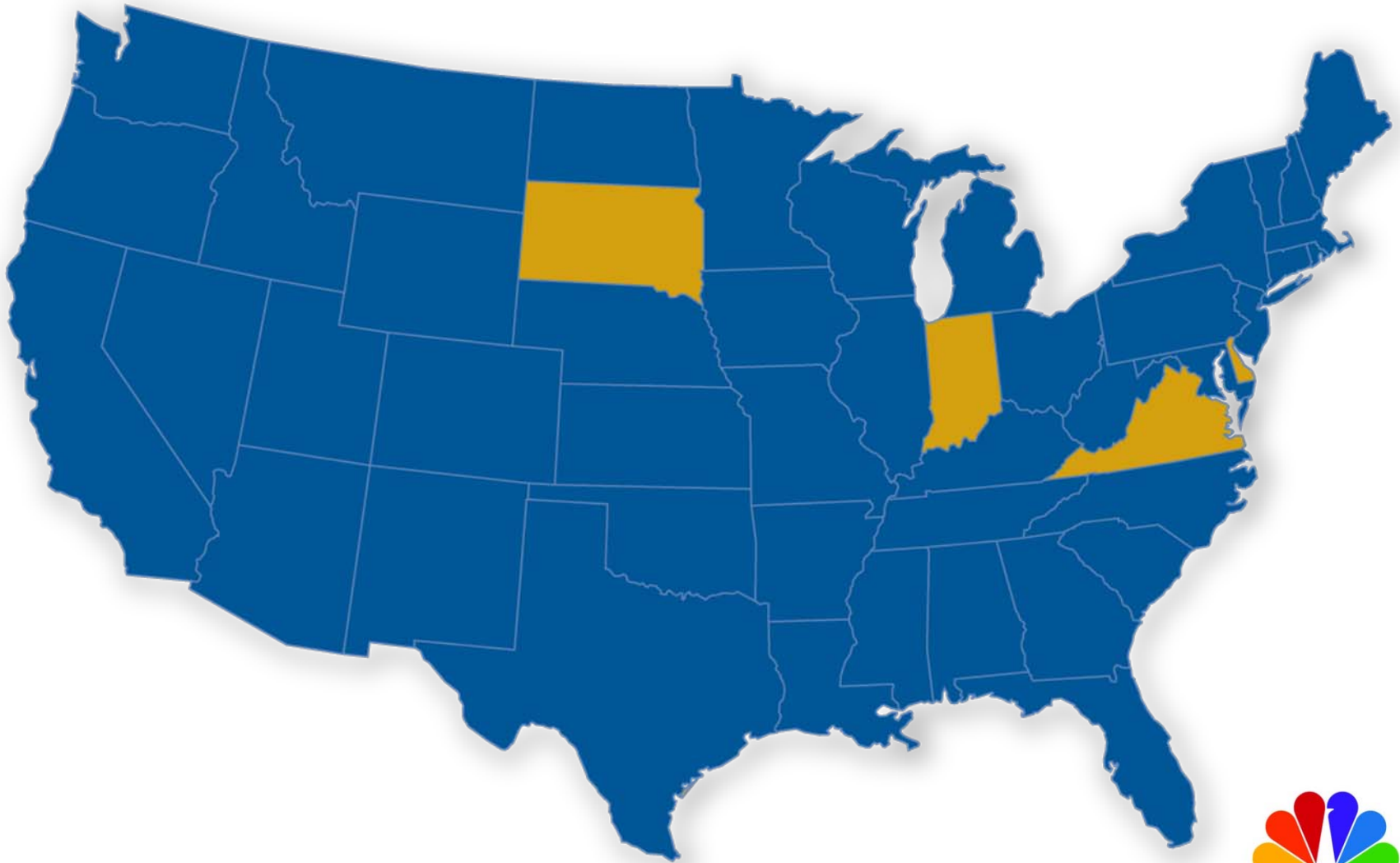
# Executives Rank Indiana Best



**First in the Midwest and 11th nationally**

- 2009 Best Places for Business survey of more than 500 chief executives

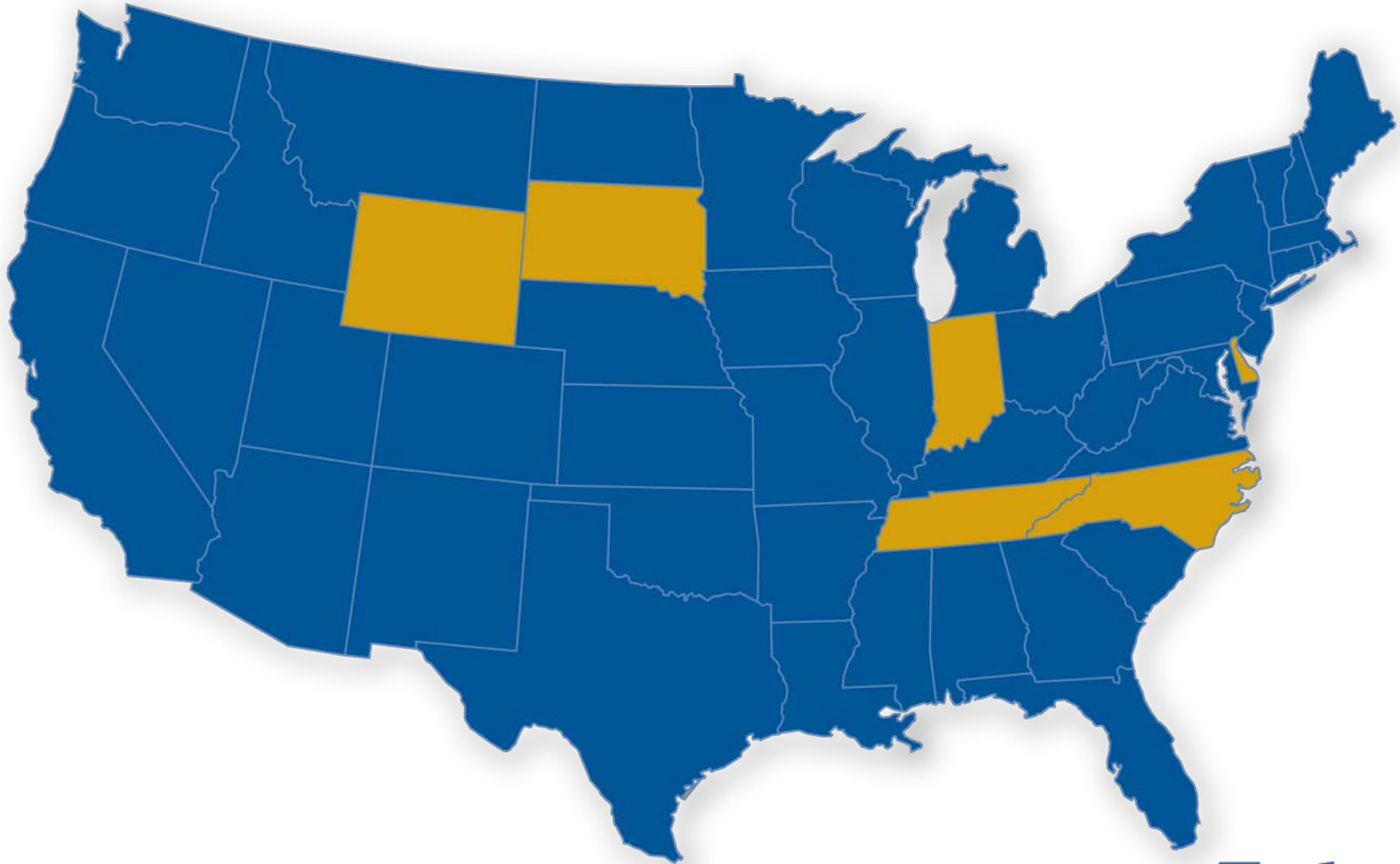
# CNBC Names Indiana Top State for Business Friendliness



- Fourth nationally for overall “business friendliness”

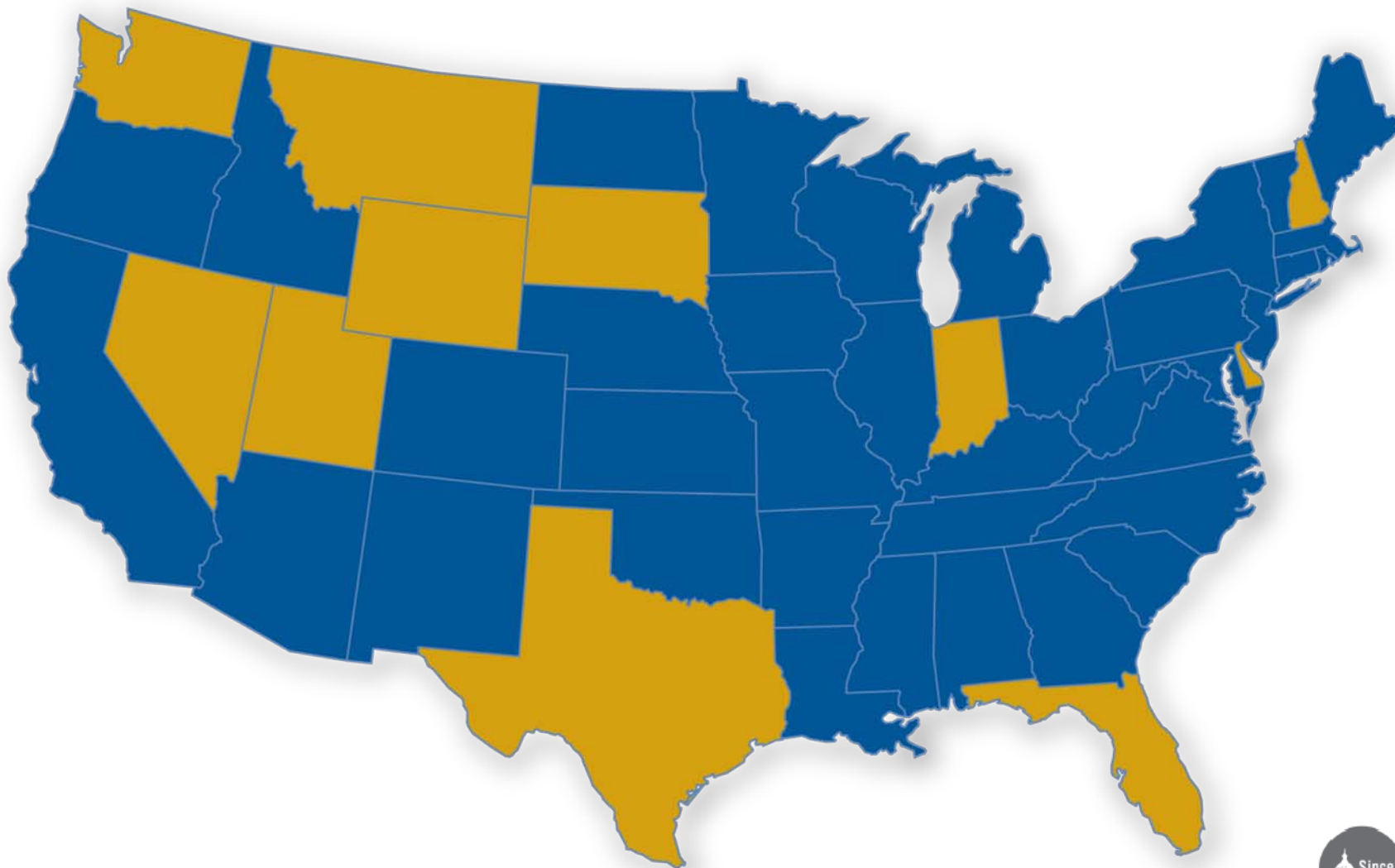


# National Leader for Low Cost of Doing Business



- First in the Midwest and sixth nationally

# Best in Midwest for Low Taxes



**First in the Midwest and 12th nationally (up from 14<sup>th</sup> in 2008)**

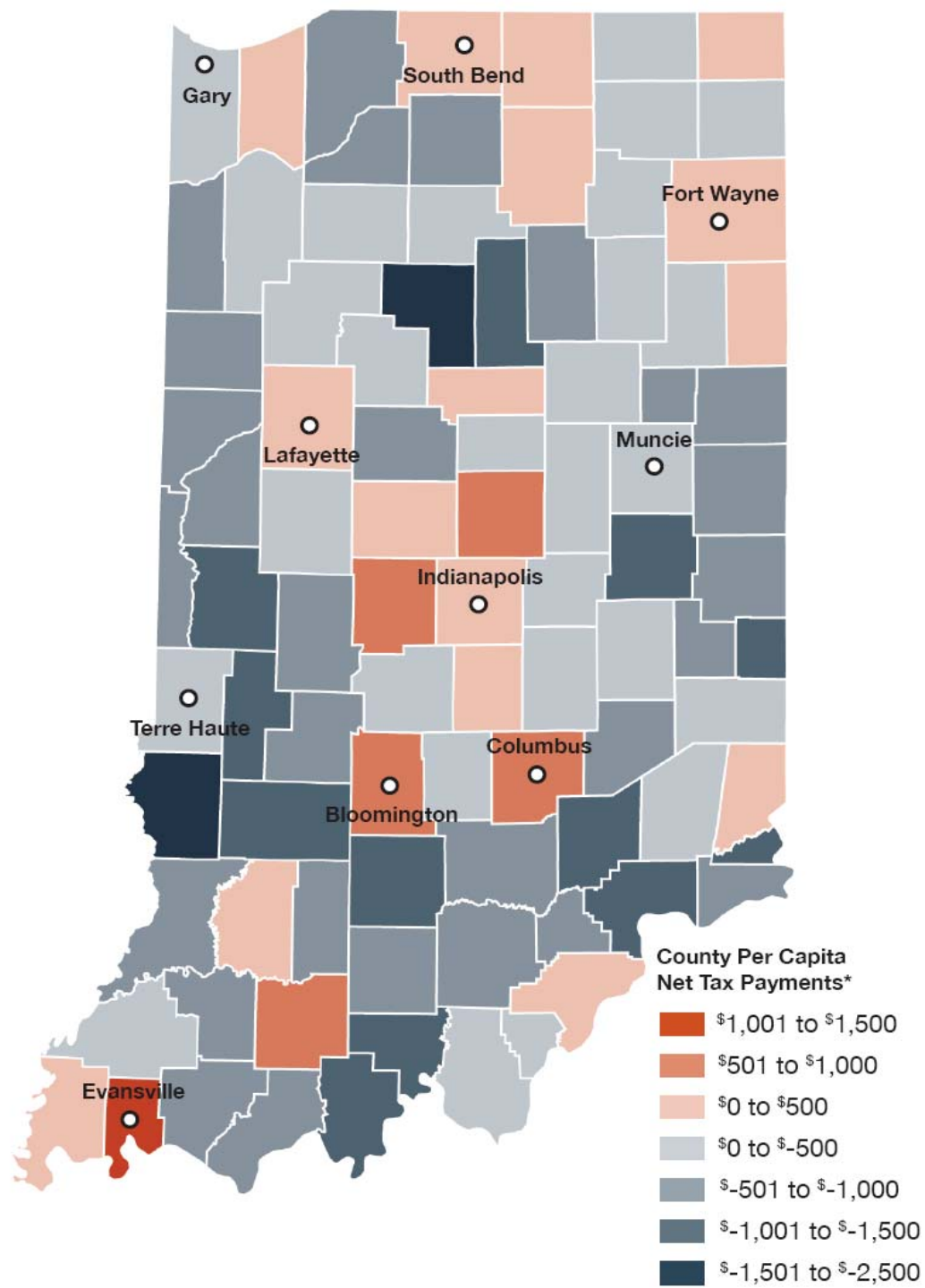
- Illinois (30<sup>th</sup>), Kentucky (20<sup>th</sup>), Michigan (17<sup>th</sup>), Ohio(47<sup>th</sup>)

# State Taxes and Spending: Origins and Destinations

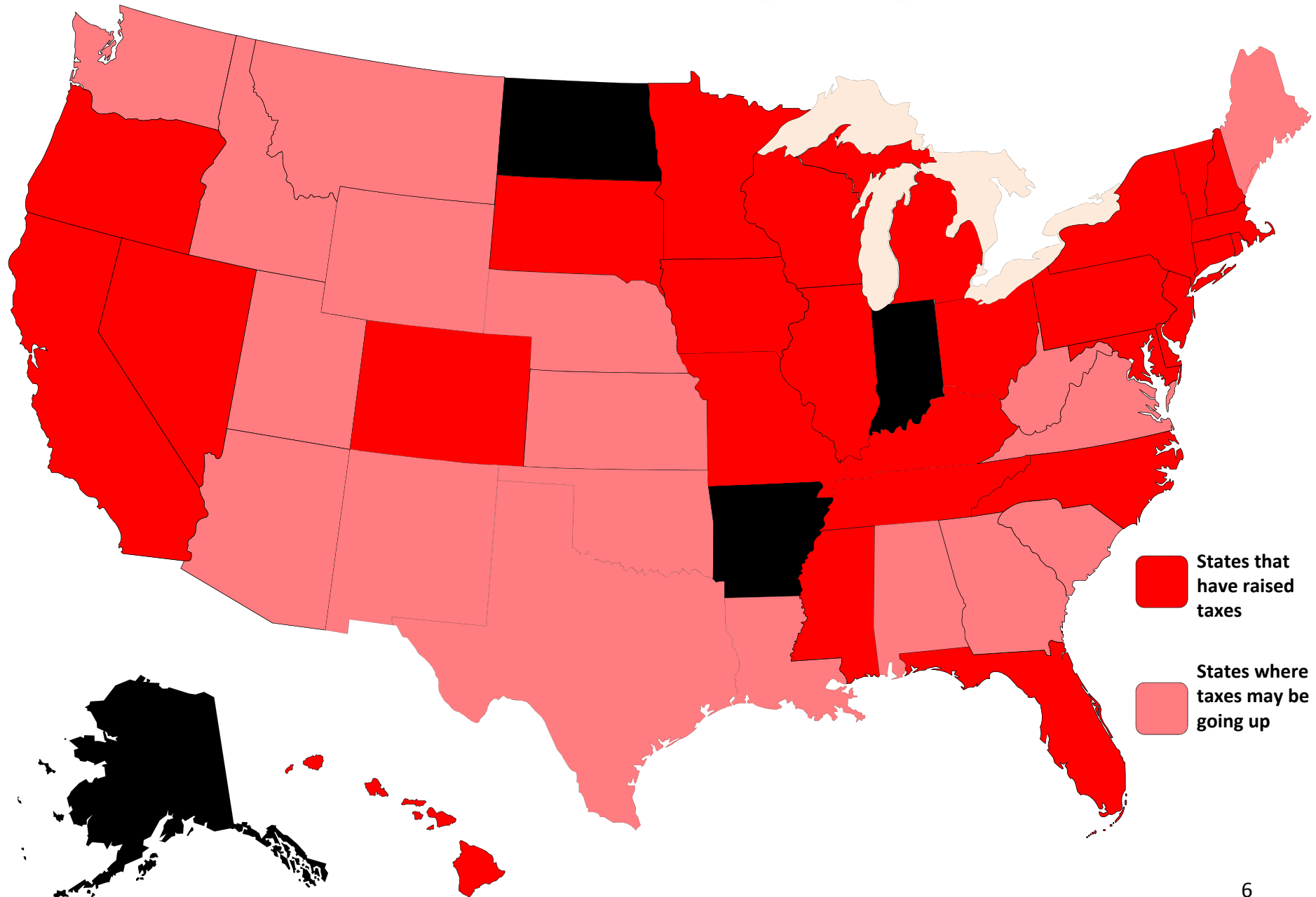
Metropolitan area share of total  
taxes paid: 82.5%  
Metropolitan area share of spending  
benefits: 76.7%  
Spread: -5.8%

Non-metro share of total taxes paid:  
17.5%  
Non-metro share of spending  
benefits: 23.3%  
Spread: +5.8%

Source: *Intrastate Distribution of State Government  
Revenues and Expenditures in Indiana*, Indiana Fiscal Policy  
Institute (January 2010)

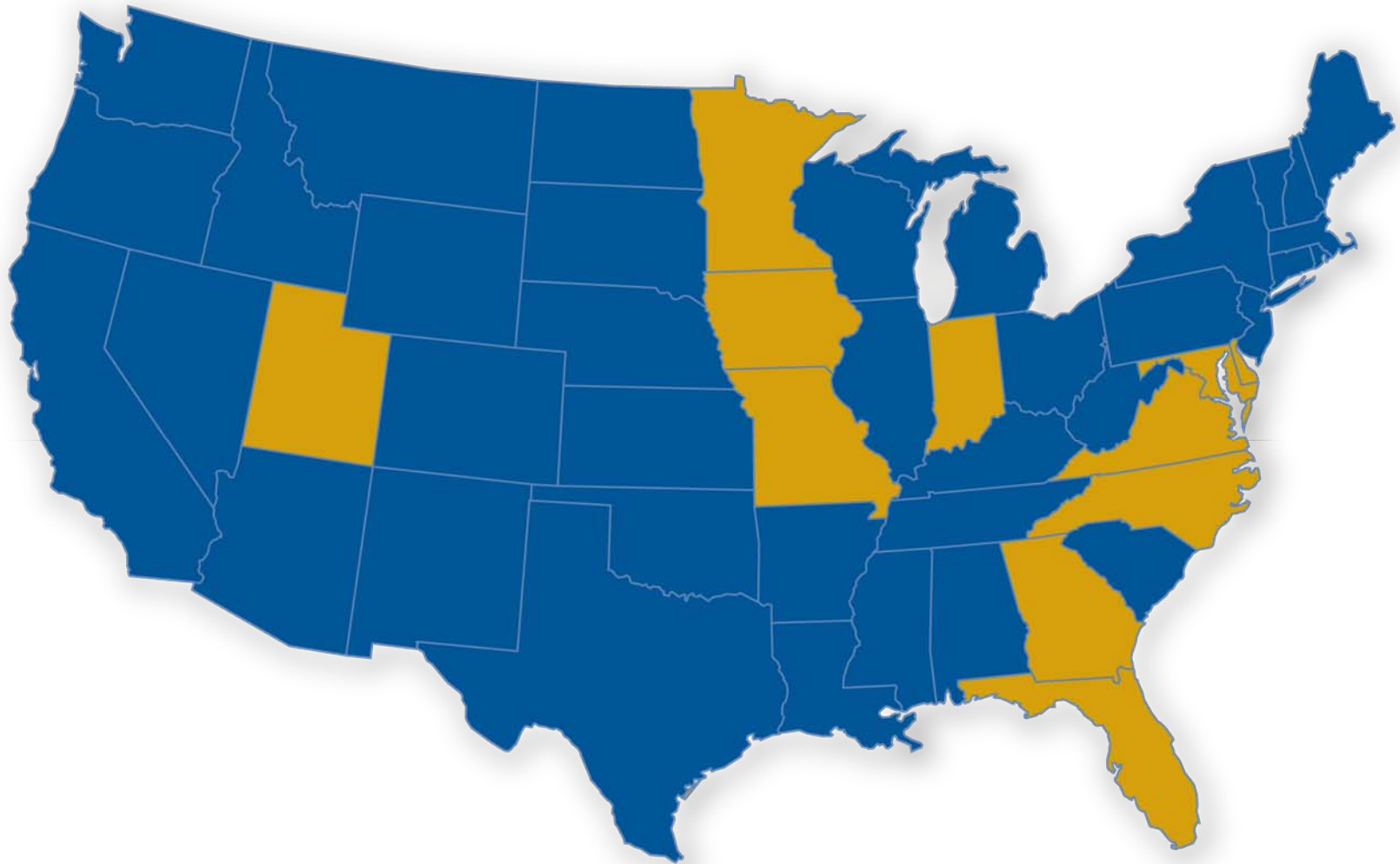


## State tax increases since beginning of recession





# AAA Bond Rating – Best in History



## One of 11 States with AAA rating

- S&P cited state's diversifying economy, budgeting, property tax reform and low debt as rationale for upgrade

**STANDARD  
& POOR'S**

# Best “sandbox” results in new jobs

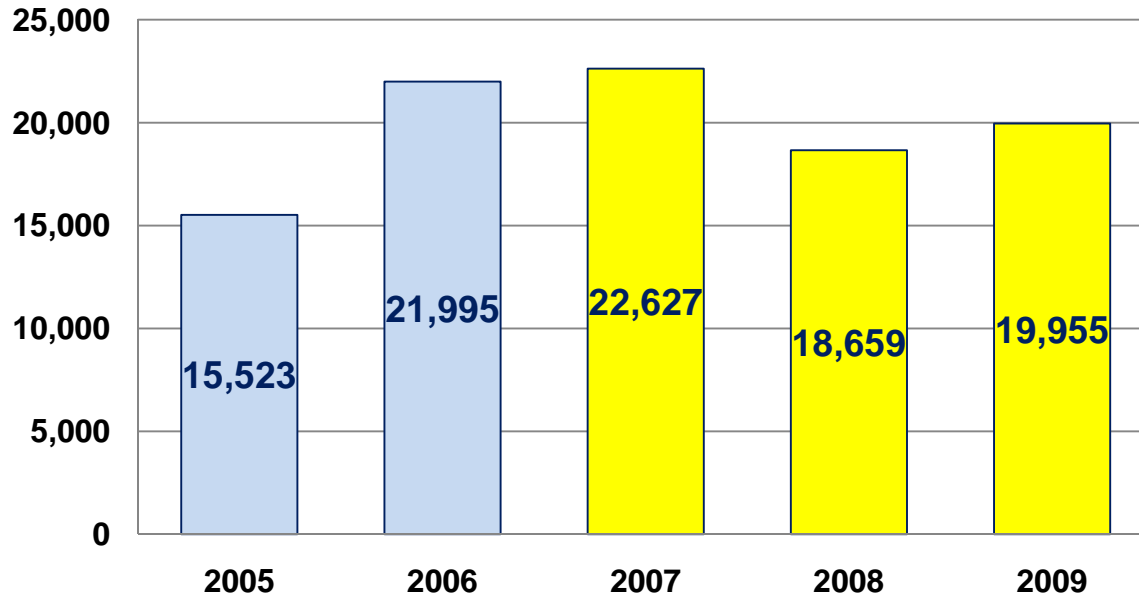
*Major initiatives since 2005 aimed at improving Indiana’s competitiveness:*

- **Major Moves** –Ten-year fully funded \$12 billion highway plan that includes more than 200 new construction and 200 major preservation projects
- **Telecommunications Reform** - Indiana’s Telecommunications Deregulation Act has brought increased competition, leading to new investments and jobs
- **Patent Income Exemption** - Exempts certain income derived from qualified patents from the calculation of a company’s tax liability
- **Buy Indiana** – Pumps up to \$1.2 billion back into the Indiana economy by directing state agencies to purchase goods from Indiana businesses
- **Property Tax Relief** – Cut property taxes by 1/3, capped property taxes on all classes of property, and eliminated nearly 1,000 township assessors
- **Regulatory Reform** – All state agencies align objectives to job growth



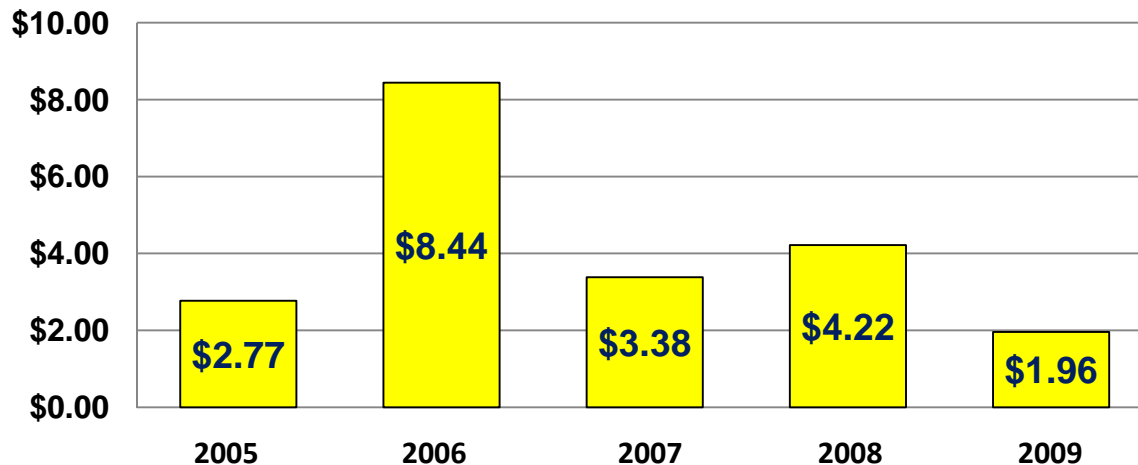
# Commitments for New Jobs and Investment

## New Job Commitments



- Since its creation, the IEDC has worked with over 800 businesses who have committed to create more than 100K new jobs and invest over \$20B
- The average wage for new jobs committed in 2009 is \$20.95/hour – above state average of \$18.32/hour.

## New Capital Investment Commitments



\* As of 12/31/2009

# Project Volume By Year

